

ARRA Funding

US Dept. of Commerce — National Telecom & Info. Admin

\$4.7 Billion for Technology Opportunities

- Expanding/improving coverage in unserved/underserved areas
- Providing education, awareness, access, equipment and support
- Improving access and use by public safety agencies

Stimulating demand, economic growth and job creation

- Upgrading public computer center capacity
- Funding broadband mapping (MPSC) Creating sustainable adoption programs
- Assistant Sec. of Commerce may consult with state officials
- At this time, any entity appears to be eligible to apply
- Program guidelines have not been announced



ARRA FUNCTION

US Department of Agriculture - Rural Utilities Service

\$2.5 Billion for the Broadband, Distance Learning and Telemedicine Program

- loan/grant programs Funding for existing loan, grant and
- Anticipate majority of funds to be made available for grants
- Program usually disperses monies directly to providers



*Final grant criteria for these programs is expected in Summer 2009



NURA Funding

A Key Moment for Michigan

Michigan's ARRA broadband funding requests total over \$2 Billion for competing projects; pooling these

- Enable statewide investment with long-term benefits
- Bring broadband to every corner of the state

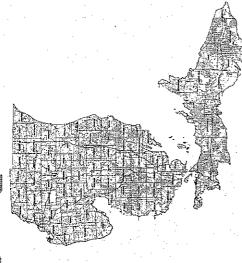




Broadband in Michigan

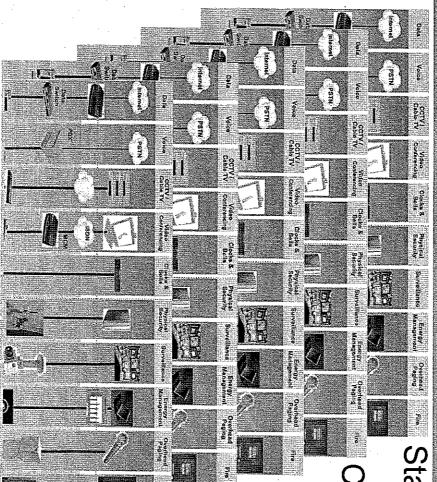
ARRA funding provides our first real opportunity to bring broadband to every corner of the state.

- Leveraging investment through collaboration
- Sustainability through reduced recurring costs
- Leveraging the network as a platform
- Enabling higher productivity services





Faditional Deployment Models



State Government

County Government

School Districts

Emergency/Public Safety

Libraries



The Power of Convergence

Data

Voice

Video Conferencing

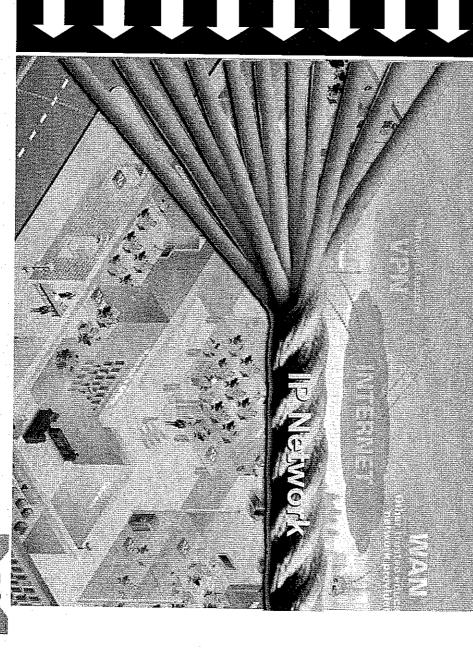
Video Streaming

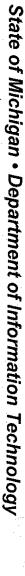
PA (Intercom)

Video Monitoring

Building Controls

Clocks & Bells

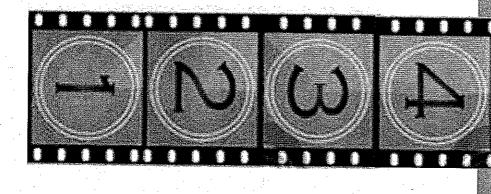




Michigan's Statewide Vision

4-3-2-1 Framework

- ◆ 4 Goals
- → 3 Legs
- ◆ 2 Underlying Principles
- 1 Unified Network for Michigan

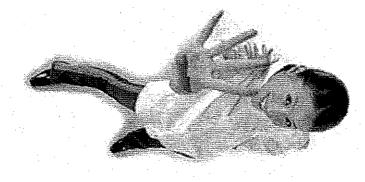




Michigan's Statewide Framework

4 Goals

- Goal 1: Expand and upgrade broadband populations across the State service to unserved/underserved
- throughout the state Goal 2: Transform Michigan's economic broadband accessible to any business competitiveness by making affordable
- government for the 21st century Goal 3: Ensure a better, more efficient
- to monitor borders and critical infrastructure Goal 4: Strengthen Michigan's ability



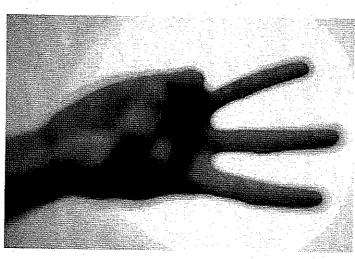


Michigan's Statewice Framework

3 Legs

- Makes up the Central Core of the Shared Leg 1: Superhighway & On-/Off-Ramps Infrastructure for the State of Michigan
- and access to the statewide core Leg 2: Local Networks

 The foundation for regional cooperation
- owner, in addition to public entities to the individual citizen and business Assists in providing lower cost access Leg 3: Un-served and Under-served



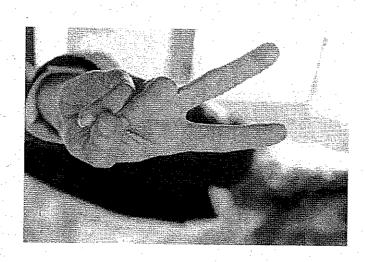
*It is the intent to look to the private sector to provide these legs



Michigan's Statewide Framework

2 Principles

- Principle 1: Reduce Ongoing Operating infrastructure and services increasing capacity, through Shared Expense (OPEX) while significantly
- Principle 2: Enable carriers/ISP's to increase reach, and enhance service for Michigan businesses and citizens



every corner of the state but enhance carriers/ISP's access to lower cost infrastructure in This effort is NOT intended to disable or replace existing services,

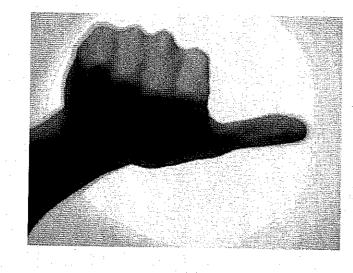


Michigan's Statewide Framework

1 Unified Broadband Vision for Michigan

A single unified broadband vision for Michigan will:

- Lower costs, increase capacity for state/local government
- businesses and citizens Lower costs, increase access for
- across the K-12 community through collaboration and research Enable distance learning advancements
- possible and enabling home healthcare electronic sharing of health information Reduce healthcare costs by making
- Globalize our people and resources
- Strengthen critical infrastructure and public safety





Developing Michigan's Broadband

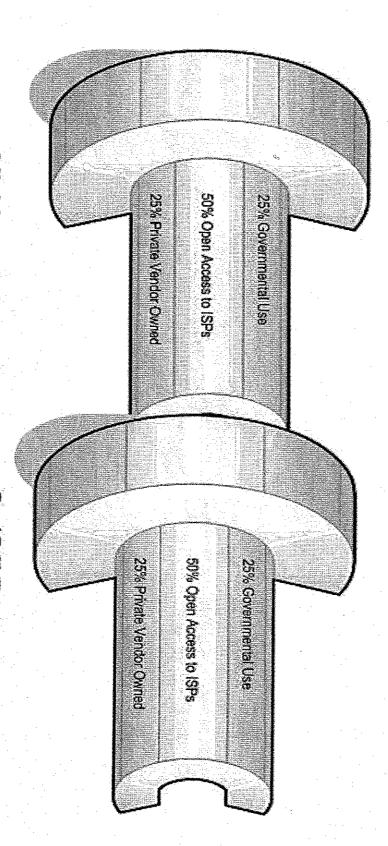
Statewide Broadband Planning Group developed the framework...

- State Departments: Information Technology, Education Health, Energy Labor & Economic Growth and the Transportation, History Arts & Libraries, Community
- Public Service Commission
- and Convergent Technologies Others: KPMG, Michigan Public Health Institute, Executive on Loan (Cisco), Michigan State University
- Consulted with many vendors and local governments
- governments Continuing discussions with vendors and local



Michigan's Broadband Framework

Leg 1: Statewide Superhighway



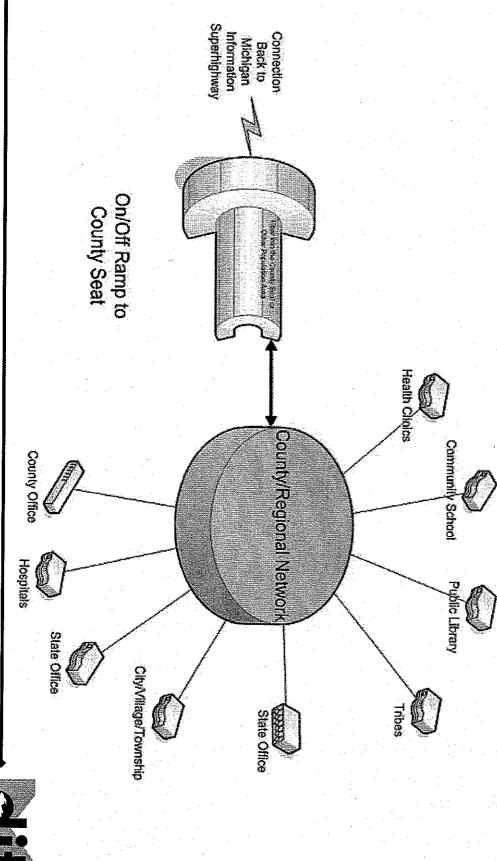
Michigan Information Superhighway

On/Off Ramp to County Seat



Michigan's Broadband Framework

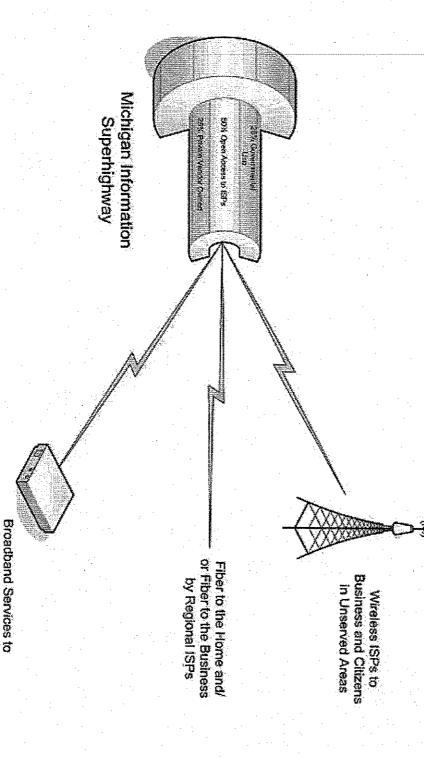
Leg 2: Local Networks





Michigan's Broadband Framework

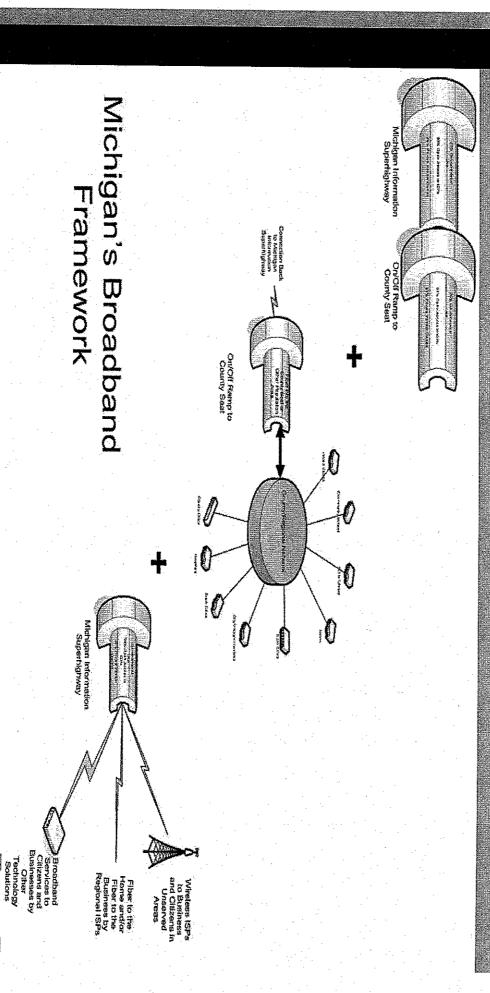
Leg 3: Un-served & Underserved



Citizens and Businesses
by Other Technology
Solutions



Legs At-a-Glance Michigan's Broadband Framework



Benefits Abound

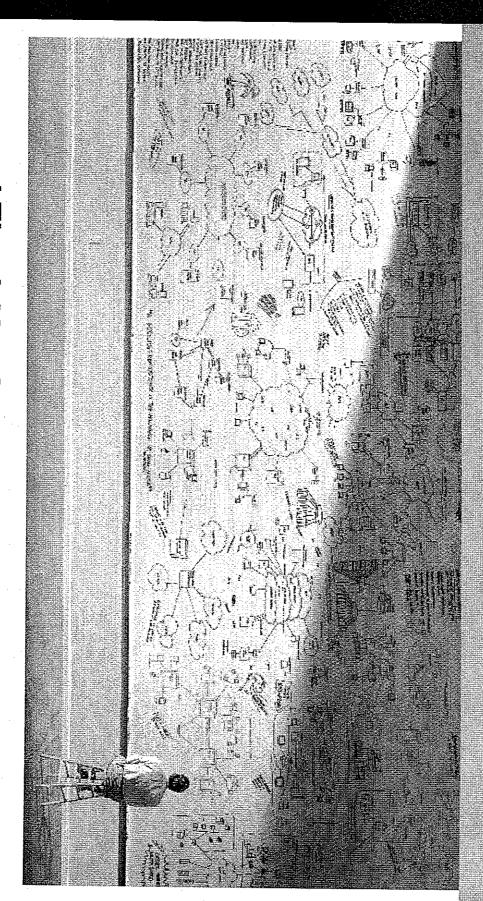
- Economic development and job creation
- Better government (State and Local); reduced network and telecom costs and application sharing



- Public access for retraining, small business and employment
- Greening tools for eCommerce and distance learning
- Connectivity for unserved/underserved citizens/businesses
- Health IT, telehealth and telemedicine capabilities
- Homeland security at border crossings and critica infrastructure across the state's roadways and bridges



Diesions...



and Thank You for your Time today!

